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- 1 | Q You were employed at NewEnergy in 1999?
- 2 A Yes.

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- Q You worked there from some point?
- 4 A Since November of '98.
- You worked with several people in the energy
  services group who reported to you, and you listed
  eight or nine of them, correct?
  - A That's correct.
    - You had occasion to talk with them about their understanding of what types of product, what types of products were available in the industry at that particular time, right?
- 13 A Yes.
- 14 Q You had some awareness and knowledge of what

  15 energy services group within NewEnergy knew about

  16 the state of competition and types of products

  17 that were available within the industry?
  - A Yes.
- 19 Q In 1999 when Mr. Budike was bringing this proposal
  20 to NewEnergy, did NewEnergy already know about the
  21 concept of capacity sales?
  - A A number of staff, employees at NewEnergy

    Ventures, were familiar with the idea of capacity

    sales, not limited to the energy service unit, but

also in the trading group.

With that said, I can't speak to whether we had actually done a capacity or reserve sale at that time.

Q But certainly the concept wasn't anything that was novel to the group of people within NewEnergy?

MS. GOODCHILD: Objection, argument.

He's already testified.

A Not to my knowledge.

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- Q Did you consider there to be anything novel or unique about the program that Mr. Budike was bringing to NewEnergy?
- A Well, as I said before--

MS. GOODCHILD: Objection to the form of the question.

As I said before, I did not review the Omni-Link or Powerweb technology or program for its technical viability or capabilities but for the commercial application; and as I indicated, we felt that the application as contemplated with Bell Atlantic was not fully developed and more efforts, as I mentioned, specifically needed to be done before it would be -- before it could be complete with Bell Atlantic.